**Rafael Moraes Barros**

**Personal Data**

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Email: [rafael\_m\_barros@hotmail.com](mailto:rafael_m_barros@hotmail.com) Married

Visa Status: Stamp 4

**Professional Experience in Ireland**

**Company : C2 Security:** since Jun/19 (Galway)

**Position:** Door Security

**Activities:** Door Security in Pubs, stores, nightclubs and events.

**Company : Pulse Security:** 4 months (Dublin)

**Position:** Door Security

**Activities:** Door Security in Pubs, stores and casinos | VIP Security at Aviva Stadium |

**Company : The Auld Dubliner Pub:** 6 months (Dublin)

**Position:** Night Porter

**Activities:** Responsible for the cleaning of the entire Pub with 4 floors | Helped a few times as floor staff

**Developed qualifications**

**Knowledge:**

• **Academic:** Business communication; Marketing Research; Marketing; Human resources on organizations; Strategic thinking, Business strategy, Consumer insights, Neuroscience

• **Computing:** Complete package of MS Office Software specially MS Excel and Power Point (Macro and VBA included); Business Intelligence

**• Presentation skills**

• **Languages:** Native Portuguese; Fluent English; Fluent Spanish; Basic Brazilian Sign Language

**Skills:**

• Good communicator and a very good with team work.

• Ease to learn new things, dedicated and determinate with the company mission

• Capable of taking high pressure decisions if needed

• Always searching for continuous improvement

• Able to take decisions in hard situations assuming responsibilities in order to implement ideas and seek for the best results for the company.

**Graduation/Courses**

* **FECAP (In the Top 20 best private universities for Business and Economy)** - Bachelor's degree in Business Administration | Graduated – (Brazil/2008)
* **ESPM (ranked #3 best university of the country for Marketing)** MBA in Market management | Graduated – (Brazil/2014)
* **University of La Verne (ranked #136 in National Universities)** - Advanced Business Strategy Graduated – (USA/2015)
* **BCN Languages** – Spanish Course 6 months (Barcelona may/2018)
* **Clarify S/A** – Microsoft Excel (Advanced VBA) Graduated (Brazil/2016)
* Presentation techniques (Brazil/2012)
* **High proficiency** with computer software and applications (MS Office, ERPs, etc.)